Array Networks Recognized in CRN's 2017 Network Connectivity Partner Program Guide

Milpitas, CA – July 25, 2017 – Array Networks, the network functions platform company, announced today that CRN, a brand of The Channel Company, has recognized Array Networks in its 2017 Network Connectivity Partner Program Guide. This annual guide highlights service providers, infrastructure providers and master agents whose telecom, cloud and connectivity offerings help partners navigate and succeed in the age of IT-telecom convergence.

"The vendors featured in our 2017 Network Connectivity Partner Program Guide expertly equip their partners with the critical connectivity services needed to get customers to the cloud," said Robert Faletra, CEO of The Channel Company. "These companies feature some of the industry's leading telecom, cloud and connectivity portfolios, along with outstanding marketing and sales assistance that enables solution providers to build lucrative, recurring revenue services."

Driven by IT demand for dynamic provisioning, portability and pay-as-you go consumption, networking and security virtual appliances adoption is on the rise. However, agility often comes at the expense of performance – with general-purpose servers, hypervisor overhead, and VM contention conspiring to prevent agility at scale. Array's AVX Series Network Functions Platform eliminates this trade-off, combining the best attributes of dedicated hardware, virtualization and software-centric computing to create an environment that provides guaranteed performance for networking and security virtual appliances.

"Unlike general-purpose servers and single-purpose appliances, the Network Functions Platform consolidates networking and security virtual appliances from Array and validated third-party vendors on purpose-built hardware to lower OpEx and provide agility at scale," said Paul Andersen, Sr. Director of Marketing at Array Networks. "The platform ensures enterprise-class SLAs for guaranteed performance and full isolation, providing a great opportunity for MSPs and channel partners to ramp up recurring revenue services rather than selling expensive networking equipment to customers."

The Network Connectivity Partner Program Guide will be featured in the August 2017 issue of CRN and online at www.crn.com/connectivity-ppg.

About Array Networks
Array Networks, the network functions platform company, develops purpose-built systems for deploying virtual app delivery, networking and security functions with guaranteed performance. Headquartered in Silicon Valley, Array is poised to capitalize on explosive growth in the areas of virtualization, cloud and software-centric computing. Proven at over 5000 worldwide customer deployments, Array is recognized by leading analysts, enterprises, service providers and partners for next-generation technology that delivers agility at scale. To learn more, visit: https://www.arraynetworks.com.

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About The Channel Company
The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequaled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace.
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